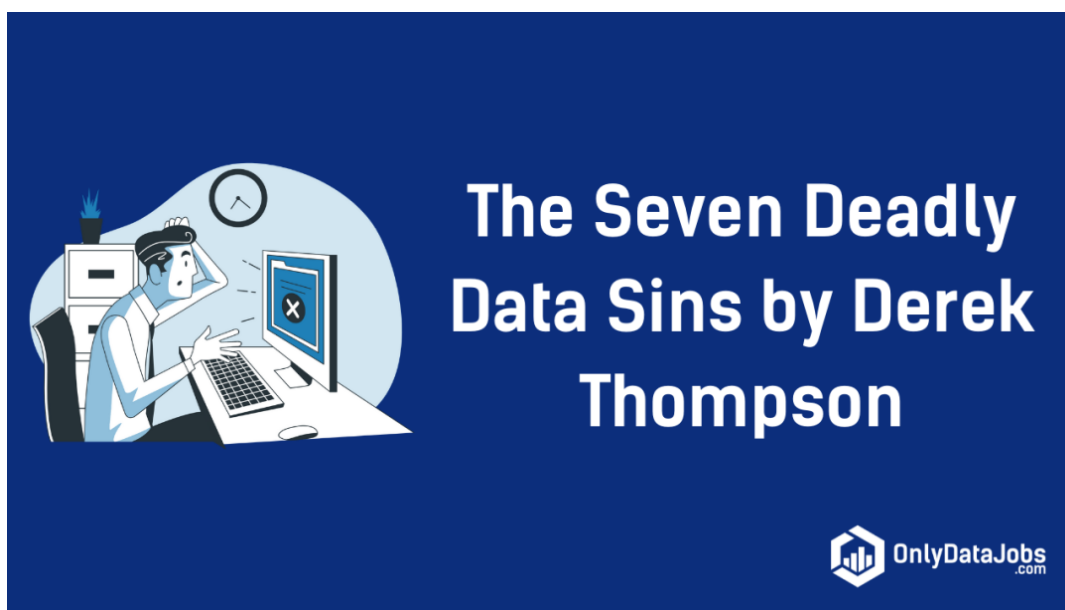




## Expert Opinion

Feedback



### **The Seven Deadly Data Sins by Derek Thompson**

by Derek Thompson | Expert Opinion



Back in the day (well, okay, it was a Tuesday\* sometime in the 6th Century), Pope Gregory 1st – also known as The Great\*\* – codified

the seven deadly sins: lust, gluttony, greed, sloth, wrath, envy and pride. What, you wonder, does any of this have to do with data management and analysis? Come right this way...

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## Lust

Okay, I grant you, not everyone has the hots for datasets. Let's compromise with *seduction* instead. It's easy to become seduced by the data, leading to a global perspective that ignores a more nuanced view or becoming so mired in the detail that you fail to see the bigger picture.

As one of my own books says: desire makes hostages of us all.

## Gluttony

As it's most simplistic, data gluttony is casting your net so wide that you have more data than you can ever process meaningfully, using up valuable and finite resources. Nobody wants to hear the words 'we're a little behind schedule'.

## Greed

Remember the kid at school who would eat a whole packet of biscuits in front of everyone? When greed comes to data town it manifests in one of two ways: you refuse to share the raw data,

preventing others from making use of your research; or else you refuse to share all your findings (particularly the ones that won't sit well with the client).

## Sloth

Lazy research is the bane of data analysis. It starts with too many assumptions and ends with a very narrow field of vision that sometimes – quelle surprise – *exactly* mirrors the original thesis. However, nothing is ever that exact. Sloth manifests as limited datasets, cutting so many corners that you end up with a circle, and producing simplistic analyses that do not stand up to scrutiny.

See also [Dos and Don'ts of a Data Interview](#)

According to the great data warehouse that is Wikipedia, sloth can be defined as: *a failure to do things one should do*. Amen.

## Wrath

It's not uncommon to experience push-back on your findings and that's a good thing. You need to be able to speak to your analysis and translate how you arrived at conclusions and recommendations. Don't take it personally when your client doesn't like what you're saying and don't get frustrated when you don't like what the charts and analysis are telling you.

## Envy

Keep your focus on the original remit. Don't be swayed by what other analyses have discovered (especially when it's in a similar field and it conflicts with yours). In this context, envy can also represent an unwillingness to accept the limitations of the project

parameters, or the data provided.

This clip sums it up rather well

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## Pride

Newsflash: you don't have all the answers. Even the data doesn't have all the answers. But it does contain statistically verifiable truths. Never skew the data to fit your or your client's preconceived ideas and expectations.

*What the weak head with strongest bias rules,  
Is pride, the never-failing vice of fools.*

– An Essay on Criticism, Alexander Pope

<https://www.poetryfoundation.org/articles/69379/an-essay-on-criticism>

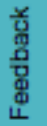
## How to avoid the seven deadly sins of data?

1. Ensure that there are clear parameters for data capture in terms of time, scope, quality and cost (aka the four horsemen of project management). When the remit is clear there is focus and shared understanding. You can build in a contingency to review the

original brief under certain conditions (e.g. lack of datasets) but that needs to be embedded in a formal process for the client's sign-off.

2. Follow the data and do it agnostically. Don't allow a client, however well-intentioned, to bias your professional view of what the data is saying. Data analysis and politics do not make for good bedfellows. And neither does personal bias.

3. Make sure you can back up any assertions with easily understood formulas and modelling (a bit like showing your workings out). Your job is two-fold: to let the data tell its own story, warts and all, and for your client is understand where that story comes from. Try not to be this guy:

A vertical teal button with the word "Feedback" written in white, oriented vertically.

4. Don't hide the anomalies. Outliers are to be expected and welcomed as part of [standard deviation](#).

**See also** [Why you should prioritise cleaning your dirty data](#)

\* probably

\*\* ahem...see the seventh sin

Derek Thompson



Derek Thompson has worked extensively as a project manager, project officer and data analyst – latterly on a large-scale project evaluation of young people’s emotional, social and mental wellbeing, focused on part of the West Country.

When not defining, collecting, and analysing datasets (for evaluation and informing policy) he is a serial novelist, freelancer and occasional comedy writer.

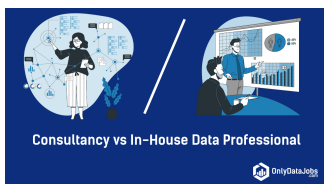
His two series, the Complete Thomas Bladen Thrillers and the Craig Wild crime mysteries, are published by Joffe Books. Unsurprisingly, the devil is in the detail.

<https://www.amazon.co.uk/Derek-Thompson/e/B0034ORY08>



## Data Engineers – How do you make the jump to a Data Architect?

Data Engineer and Data Architect The two roles are often mixed, particularly by those outside the data profession, but they do perform very different roles. In very simplistic terms, one role is there to create a vision, the other delivers that vision. Writing the...



## Consultancy vs In-House Data Professional

There are so many different roles available to data professionals nowadays, each requiring a variety of skills and experience. But one other factor can change how those roles are experienced - whether they are performed within a consultancy or in-house for a client....



## How the Media Industry is Harnessing the Power of Data & Analytics

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The media industry in all its formats has embraced the digital age better than most, which naturally means they are rich with data. But having data and utilising it are very different things and so it's interesting to see how innovative the applications of data have...



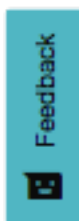
### How to Build a Data Team as a Startup

In my most recent article, I wrote about the importance of a data strategy when you start a new business and the clear benefits it brings to your chances of success, both short and long term. A massive part of that is connected to the people that will sit in your data...



### Why you need a data strategy as a start-up

Telling someone they need a data strategy is no longer the difficult conversation it once was, in fact, it might be harder to justify not having one in the internet-driven world where data is so readily available and utilised. However, knowing you need one and...





## How you can make an IMPACT with your company's data

“You can get everything in life you want, if you will just help other people get what

they want”. This famous Zig Ziglar quote taps into a fundamental concept in human connection. When we help others get results, we forge a connection with them that has effects far...



## Dos and Don'ts of a Data Interview

Congratulations, you've managed to stand out from the crowd to get invited to a face to face (or virtual) interview, now the hard work begins. From 20 years of hiring data professionals at all levels, I've experienced my best and worst interview moments. I hope the...



## 5 Reasons to Pursue a Career in Business Intelligence

Introduction In the old days, business decisions were based on industry

knowledge, experience and “going with your gut”. Times have changed drastically since then as organisations now use business intelligence to take a data-driven approach to decision making and...



## Why you should prioritise cleaning your dirty data

Get your COAT, you've pulled (clean data) If your data doesn't have a COAT, there could

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be a range of bad or costly decisions made which could affect the business performance, financial situation, risk jobs, or even the fate of the company. It's a bit like dating –...



## Why You Should Maintain Your Data

The secret to perfectly maintained data So, you've paid a 3rd party a large sum of money to classify and analyse your data. Job done. Right? Well, not quite. Your data will almost certainly be correct when you receive it, but it will only stay accurate for a...

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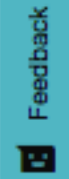
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